

# Growth & Scale Presentation



*Essentials for the work from anywhere lifestyle.*

March 2025



## TechLok's Birth

I want security but  
I don't want to be  
inconvenienced...

### Remote Work Revolution

Booming work from anywhere set up, coffee shops & shared workspaces

### Physical & Cybercrime all-time high

New laws have allowed criminals to get away with “petty theft” across the US

### Compliance Crackdown

Data privacy and new laws. At BB, a stolen laptop was a fire-able offense



Travel.  
Tech.  
Security

Dozen SKU's &  
Growing. Great  
margins

55%- 82%



# Tech for B2B/B2C Travelers

- Blue ocean opportunity, Travel/Tech/Security segment
- 12,000 laptops lost/stolen **weekly** in airports
- Caters to affluent B2B/B2C audience
- Want new, unique, premium tech products with security value

**WE ARE THE ONLY TRAVEL TECH BRAND IN THE WORLD:**

- **TOUCHLOCK** TSA-BIOMETRIC TRAVEL LOCK
- **LAPLOCK**™ FOR LAPTOPS/BAGS
- **BAGLOCK**™ FOR LUGGAGE

**ALL OTHER SKU'S COMPLIMENT OUR TRAVEL BRAND**



**Patents & Trademarks keep competition out!**



# Introducing TouchLok

## Description

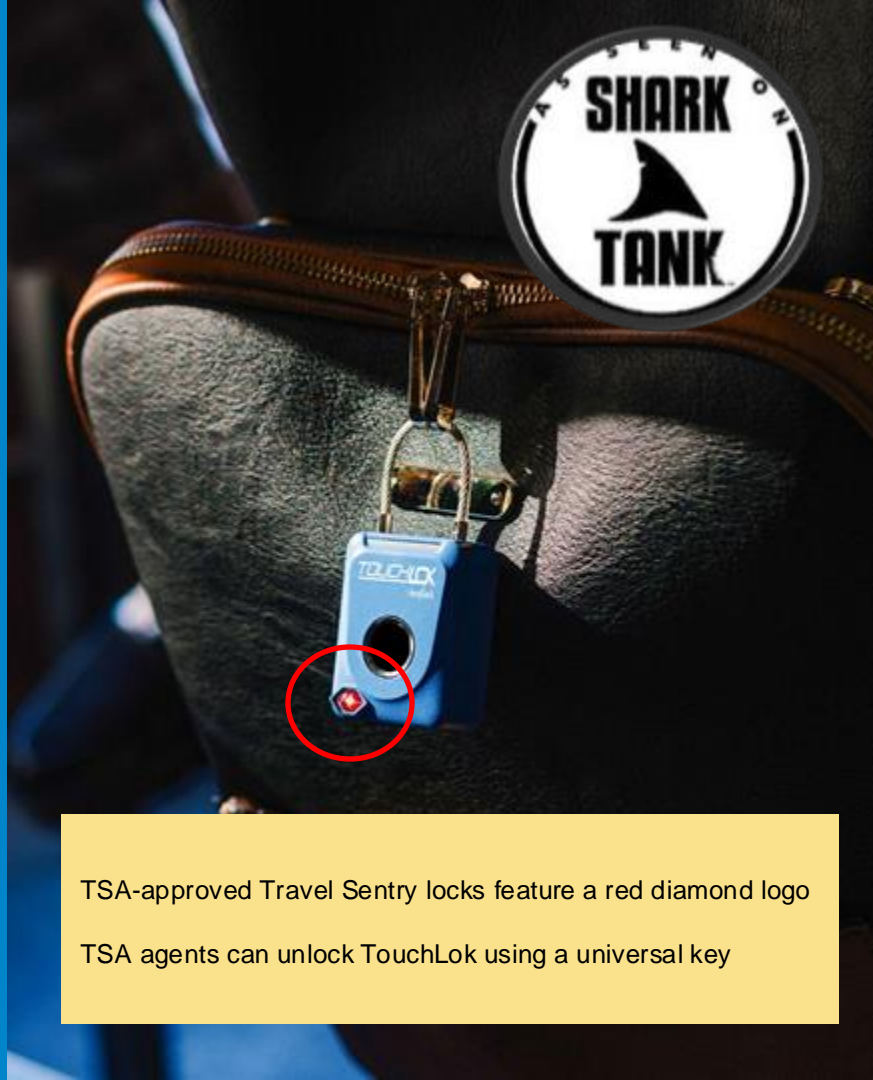
The ONLY biometric TSA approved lock that offers secure access with the touch of a finger.

## Features

- Fingerprint recognition
- Water-resistant
- Quick unlock
- Holds 5 finger prints

## Benefits



TouchLok ensures your belongings are both Safe & Secure with ultimate convenience



TSA-approved Travel Sentry locks feature a red diamond logo

TSA agents can unlock TouchLok using a universal key

## Airport Stores/WW Annual Sales Potential - TouchLok

	# of stores	Weekly Turn rate	TouchLok \$	Annual Volume Forecasted	Annual sales All stores
<i>Paradies Lagardère</i> <small>TRAVEL RETAIL</small>	4800+	2	\$33	499K	\$16 M
	2300+	2	\$33	239K	\$9 M
	420+	2	\$33	44K	\$1.5 M
Total				782K	\$26 MM

### TouchLok

Leading SKU



The only  
TSA-approved  
bio-metric lock  
on the market

## The Core

### Problem We Solve, LapLok



### Did you know?

Two unencrypted laptops containing sensitive information were stolen from AvMed.

This breach affected 1.2 million individuals, and AvMed settled a class-action lawsuit for \$3 million.

#### CRIME

**1,600** per day  
Laptops stolen

#### COST

**\$49K**  
Stolen corporate laptop

#### COMPLIANCE

**\$3M**  
Fines and charges





Kensington has sold over  
\$1 billion in cables

## Huge Addressable Market Per Gartner

### Primary market

1 million laptops stolen in USA annually

### Secondary

6 million+ laptops stolen worldwide annually

### Largest Opportunity

Need for modern day solution for the hybrid workforce – 2 Billion laptops!



# Competition

Our research indicates about 75% of laptops on the market today do not have this option as no locking slot exists



	LapLok	Cable Locks
Works all laptops	✓	✗
Works on booths, bars & almost all seating applications	✓	✗
Small, convenient to carry	✓	✓
Easy on/off functionality	✓	✗
Has dual purpose functionality such as a bag holder	✓	✗
Triggers Alarm if theft is attempted	✓	✗
Cost	\$99.95	\$20-60

# LapLok Key Product

## Differentiators

- Does not need a cable lock slot port, addresses ~75% market gap
- Can retrofit any laptop or tablet
- Custom company logo space
- Dual purpose functionality – bags, laptops, other assets
- Practical modern solution
- Smart technology with adjustable 80-dB alarm
- Intelligent/automated password recovery system



## How LapLok Works



<https://www.youtube.com/watch?v=4JnzXHMko5>

## Our Founders – Legacy of Security



**Ryan Angott**  
Co-Founder

- Visionary Entrepreneur
- 20 Years Sales & Marketing leader
- 8-years experience in Cyber Security
- Has sold over \$33MM of software, many Fortune 100
- Significant experience in the B2B channel – CDW, Insight, etc.



**Paul Angott**  
Co-Founder

- Honorary PhD
- Entrepreneur of the Year in MI in '11
- Holds 44 patents
- Sold over \$100 million of his patented products, several security products
- Product inventor guru with tremendous experience with consumer electronics

# TechLok Leadership Team



**Ryan Angott**  
President, Co-founder



**Paul Angott**  
VP of Engineering,  
Co-founder



**Jim Loden**  
Chief Revenue Officer



**Benjamin Hopwood**  
VP of Operations



**Lisa Nemeroff**  
Senior Marketing Manager



**Dennis Durco**  
Integrator, VP of Finance

## Board of Advisors



**Ryan Angott**

Co-Founder, TechLok Solutions  
Specialty: Sales & Marketing



**Paul Angott**

Co-Founder, TechLok Solutions  
Specialty: Design, Engineering, Purchasing,  
Quality Control



**Doug Freutal**

VP, Radiant Technology Group  
Specialty: IT Distribution & Channel



**Dennis Durco**

CEO of Rysenia Capital  
Specialty: Finance and Operations



**Matt Hubbard**

CEO Continental Services  
Specialty: Executive Management,  
Merger & Acquisitions



**Gabe Deale**

COO at AKA Identity  
Specialty: Growth & Scaling

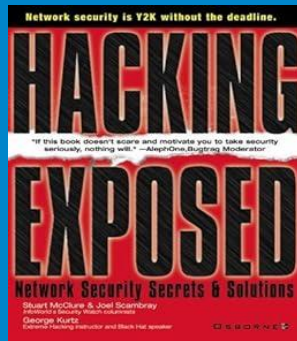


**Carl Matisse**

Chairman at Summit Properties  
Specialty: Growth & Scaling

# Stuart McClure

Tech Titan - Lead Strategic Investor



Inked \$500K deal,  
strategic lead  
investor



Former CEO/CTO  
of McAfee &  
Cylance



Every connection  
under the sun in  
the industry







<https://youtu.be/DVLog3jHIY>



**VIEWERSHIP**  
**6.5 MM monthly**  
Across TV and social media



## FIRST TIME EVER INTERACTIVE TV SHOPPING EXPERIENCE

Raise capital with crowdfunding

Sell product with demo

Tell your story.... in video format



[https://youtube.com/shorts/2R\\_vHhbx2T8](https://youtube.com/shorts/2R_vHhbx2T8)



### **Airing in April**

Expecting explosive viral growth

### **Shark Tank Judge Like Format**

Loved product line, considering investing

### **One-of-a-kind opportunity**

To tell our story, raise cash, and sell product

### **Funds needed for inventory prep**

**Sales expected \$250K - \$500K!**

## Closed Logos

SHARPER  
IMAGE®



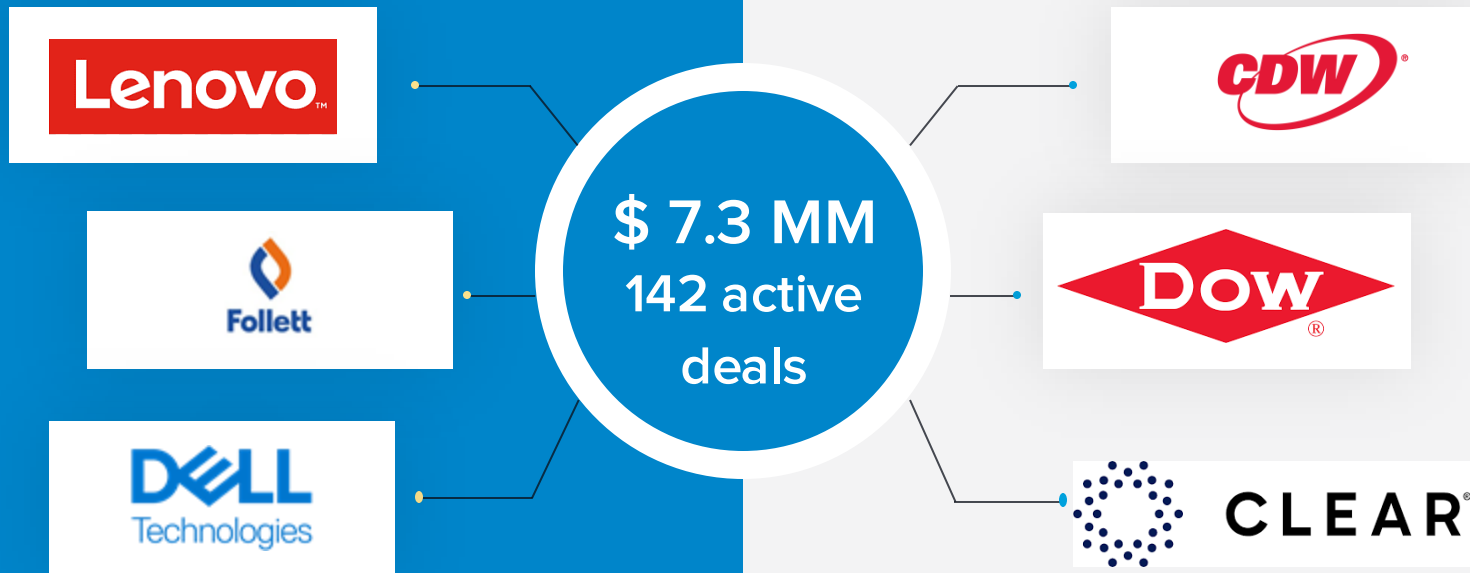
Staples 



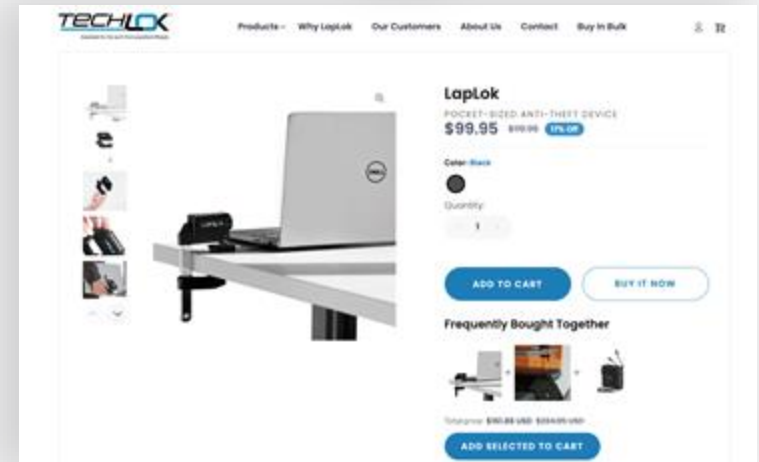
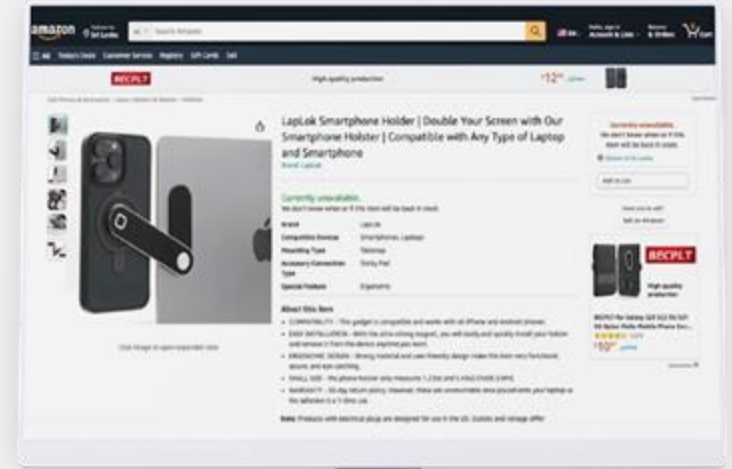
**Autoliv**



## Strong Growing Pipeline



# Direct to Consumer & Amazon



## Inked Distribution Contracts



Annual Sales

**\$7B**



Annual Sales

**\$3B**

## Outcome

If we get the next 5 years right, here's what the outcome looks like:

	2025	2026	2027	2028	2029
Sales	\$2.8M	\$6M	\$14M	\$30M	\$65M
EBITDA	\$230K	\$900K	\$2.6M	\$5.8M	\$13M





# ROI Breakdown

Investment  
**\$25,000**

Ownership  
**0.27%**

Year 5 EBITDA  
**\$13 MM**

Exit Multiple  
**10x**

Exit Value  
**\$130 MM**

Investment Return at Exit  
**\$360K**

Return  
**13x**



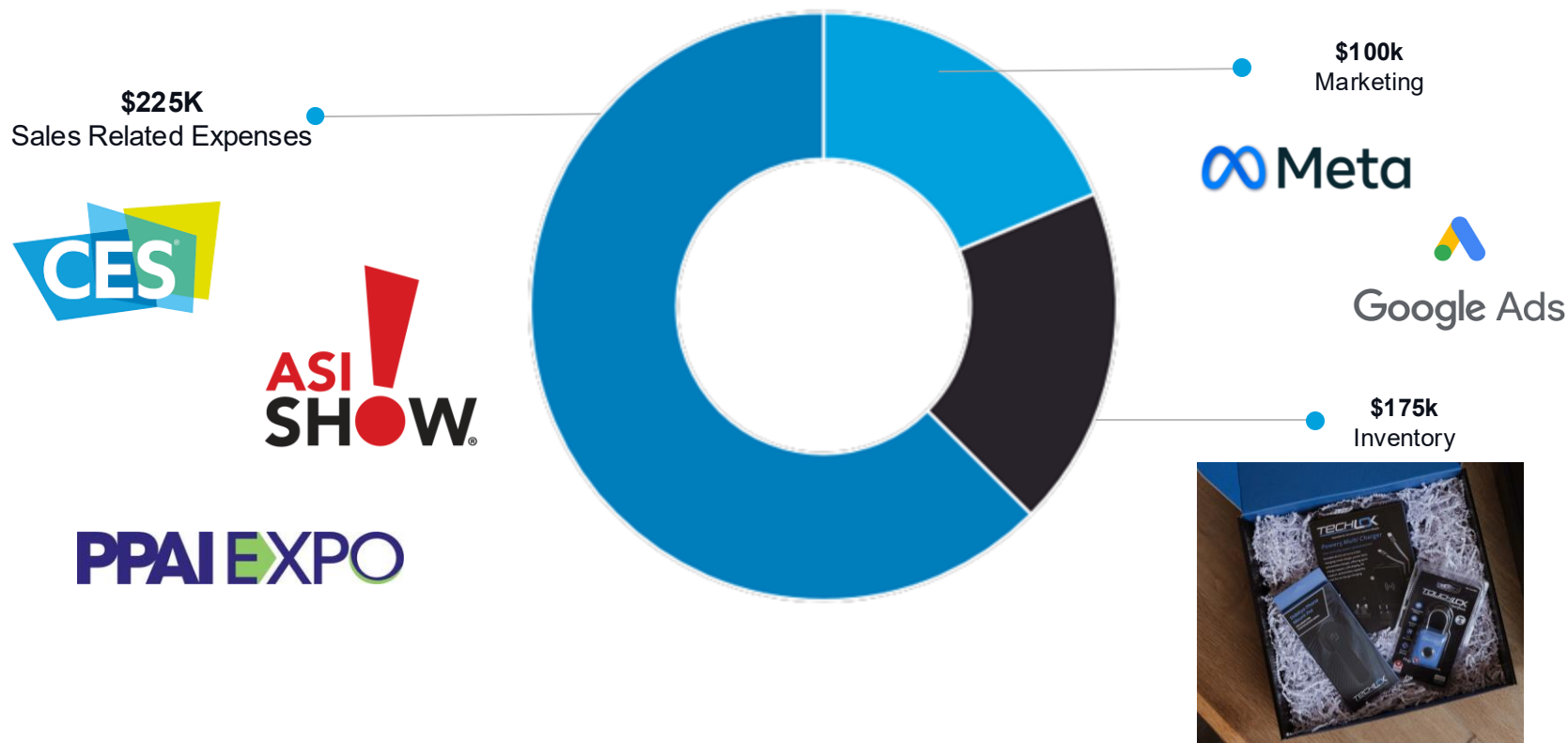
## Comparable Exits in Computer Accessories Market

Company	Acquirer	Year	Exit Value	EBITDA Multiple
CORSAIR	Eagle Tree Capital	2017	\$525 Million	7.9x
Logitech (acquisition of Blue Microphones)	Logitech	2018	\$117 Million	10.2x
Poly (formerly Plantronics)	HP Inc.	2022	\$3.3 Billion	9.5x
Razer (took private)	Consortium led by CEO	2022	\$950 Million	13.3x

### Key Takeaways:

- Premium computer accessory brands trade at **8-13x EBITDA**.
- Strong IP and differentiation boost valuations.
- Hardware ecosystems earn higher multiples than single-product firms.
- At **\$13 MM EBITDA**, TechLok's exit could be **\$100M-\$140M**

## Detailed Use of Capital



# Manufacturing & Risk Strategy

## Risk Mitigation Strategies

- **Global Patents:** Incredibly broad, secured in the US & 12 countries.
- **Knockoff Protection:** LapLok's 140-part design is too complex for copycats
- **Expensive market entry:** Starting up a new manufacturing line & process will cost over \$350K - putting a market entry barrier



## Supply Chain & Execution Risks

- **Reliable Manufacturing:** Long-term partnership with Jay Precision.
- **Diverse Network:** Strong ties with 8 factories for other TechLok products
- **Proven Expertise:** 50+ years in managing supply chain & tariff changes

# Investment Tiers & Benefits

Our Go Fund Yourself campaign offers multiple investment tiers with proportional ownership.

## Founding Circle

Forecasted ROI = 13:1

## Innovation Partner

Forecasted ROI = 13:1

## Growth Partner

Forecasted ROI = 12:1

## Community Builder

Forecasted ROI = 12:1

[Learn More on Our Investor Site](#)

## Deal Recap

- Huge opportunity, 13x return
- Tech Titan Stuart McClure, lead investor
- Sales started with big logo's closed
- Major distribution networks in place
- Huge \$50 Billion computer accessory & phone market
- Market validated w/ huge margins
- Proven leadership team and seasoned Board
- Broad Patent & Trademarks granted, US & Intl.



Questions?